## 60 Daily Points of Rhythm

## "The rhythm of daily action aligned with your goals creates the momentum that separates dreamers from super-achievers." —Darren Hardy

Behavior/Action	Achieved	Goal	Net
25 Calls		25	
25 Emails		25	
5 Written Notes		5	
Show at least 2 homes to 1 client		10	
Offer Written		10	
Offer Accepted		10	
Listing Signed and Completed		10	
Closing		10	
Lunch with Sphere, Client, Lead, etc.		10	
To	otal	60	

Behavior/Action	Achieved	Goal	Net
25 Calls		25	
25 Emails		25	
5 Written Notes		5	
Show at least 2 homes to 1 client		10	
Offer Written		10	
Offer Accepted		10	
Listing Signed and Completed		10	
Closing		10	
Lunch with Sphere, Client, Lead, etc.		10	
Tota		60	

Behavior/Action	Achieved	Goal	Net
25 Calls		25	
25 Emails		25	
5 Written Notes		5	
Show at least 2 homes to 1 client		10	
Offer Written		10	
Offer Accepted		10	
Listing Signed and Completed		10	
Closing		10	
Lunch with Sphere, Client, Lead, etc.		10	Saurani.
Tota		60	

Behavior/Action	Achieved	Goal	Net
25 Calls		25	
25 Emails		25	
5 Written Notes		5	
Show at least 2 homes to 1 client		10	
Offer Written		10	
Offer Accepted		10	
Listing Signed and Completed		10	
Closing		10	
Lunch with Sphere, Client, Lead, etc.		10	
Total		60	

Behavior/Action	Achieved	Goal	Net
25 Calls		25	
25 Emails		25	
5 Written Notes		5	
Show at least 2 homes to 1 client		10	
Offer Written		10	
Offer Accepted		10	
Listing Signed and Completed		10	
Closing		10	
Lunch with Sphere, Client, Lead, etc.		10	
Total		60	

Commitment is doing the thing you said you were going to do long after the mood you said it in has left you.